

AXELfood

COMPANY PROFILE | 2023



**AXEL FOOD,
we travel the
world so we can
find only the best
quality products
for you and your
clients.**

ABOUT US

Axel Food was created in 2014 from the experience in the sector and from the relationship with our suppliers who for years chose us for our professionalism, thanks to the experience acquired over sixty years at Comavicola.

We are able to provide products which are completely in line with client specifications and needs, and with everything that can happen during the various phases of purchase of a container. Axel Food is the best partner for your overseas deliveries.

Our mission is to provide high-quality seafood products we are constantly on location searching for new suppliers. Our project to reach this goal will largely focus on responsible global sourcing, on the product, on the internal development of your own brands and special client brands and on far-reaching cooperation throughout the supply chain. All carried out by our attentive team of product specialists.

What makes us different is our professionalism on product quality and in enabling clients to customize their orders according to their needs, to make sales easier and to give real assistance in all the documentation needed to clear customs when importing.



MISSION

Supplying high-quality seafood products thanks to the constant search for suppliers on the ground.

VISION

Our vision is to become known as a company for its range of supplies high-quality seafood products



OUR STRENGTH

Our guarantee of quality, sustainability and optimized logistical solutions make us the best suppliers of prawns, squid, octopus and cod fillets.





A network of professionals who check quality and sustainability regulations and are ready to evaluate fishing activity to ensure the highest standard.

PRODUCTS

The food that we import is now subject to mandatory controls and checks on standards laid down by regulations are carried that out by a team specializes in quality control certify that worder to sourcing, transport and processing are carried out in a responsible and safe way.

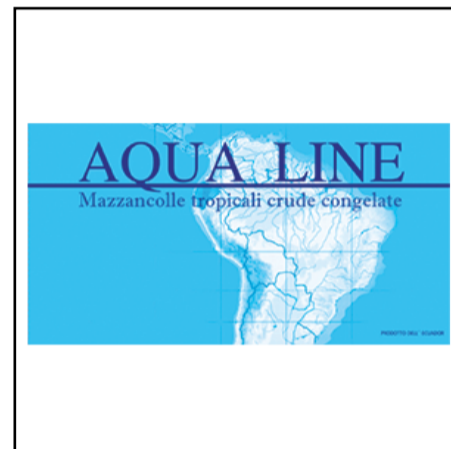
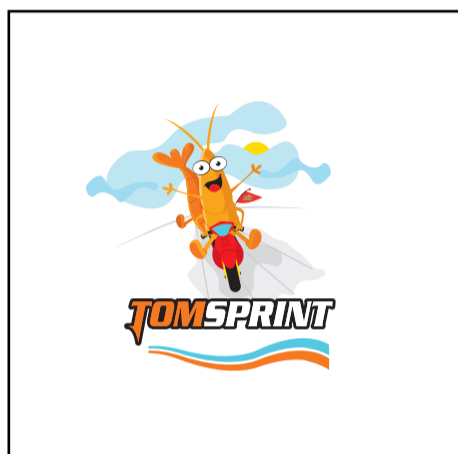
We carefully check the sourcing areas of the raw materials, to ensure that they have not overfished, and that they will thus been also be a source of food in the future. We guarantee that our products are sourced and prepared in a responsible and sustainable way.



BRANDS

A network of professionals who take care of quality and of sustainability regulations are ready to assess fishing activity to ensure the highest possible standard.

The food that we import is now subject to controls and obligatory checks on standards laid down by regulations which are carried out by a team team that specializes in quality control to certify that sourcing, transport and processing are carried out in a responsible and safe way.



OUR RESEARCH

With over 25 years' experience, our team has set up partnerships all over the world with suppliers, producers and trusted verification firms so as to supply the highest quality seafood products.

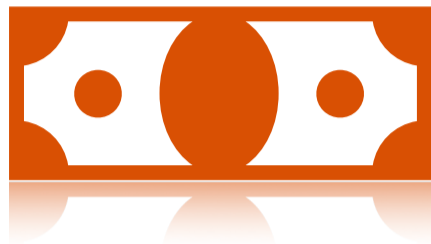


Our employees carry out research in Asia, South America, Africa, Europe and the US, ensuring the highest quality standards.

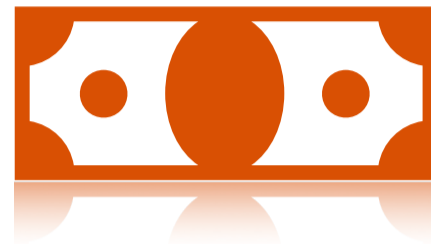
Our passion takes us around the world, tirelessly looking for new tastes, new options and innovations. The close relationship we have with our suppliers means we can deliver seafood products customized to our purchase specifications.



NUMBERS 2023



Turnover - OVER
40 MILION €



EBITDA
2,5 MILION €
5,7% ON SALE



20428

SERVICES

We maintain steady relationships with our clients because only our seafood products are this good. We provide the best, at the best value for money for you and for your clients.



PRODUCT



ICE GLAZE AND
PRODUCT
PACKING

PACKAGING



BRAND
CUSTOMISED TO
CLIENT
REQUIREMENT

CONTAINER



20 TO 40 FOOT
FROZEN FISH
CONTAINERS

SALES



POSSIBILITY OF
SELLING ABROAD
OR TO YOUR
WAREHOUSE

**BUILDING A
PROFITABLE
BUSINESS**

**BIG RELIABLE
DELIVERY CHAIN**

**OPEN AND CLEAR
COMMUNICATION
WITH THE
CUSTOMER**

**BEST
SERVICE**

**FINANCING
OPTIONS
AVAILABLE FOR
DELIVERIES**

**CUSTOMIZED
PACKAGING AND
PRIVATE LABEL
OPTIONS**

**BEST RATIO ON THE
MARKET FOR
QUALITY / PRICE**

**HELP IN
MAXIMIZING SALES**

**TOP QUALITY
PRODUCTS AND
SUSTAINABLE
SUPPLY CHAINS**

**COMPLETE CLIENT
SATISFACTION**

We hold steady relationships with our clients because only our seafood products are this good. We provide the best, at the best value for money for you and for your clients.



AXEL FOOD SRL

VIA G.B. PIRANESI 6 | 20137 MILANO

P.IVA 08494180964

TEL: 02/7491001 | FAX: +39 027383429

E MAIL: sales@axelfood.com | www.axelfood.com